



# MEDIA RELEASE

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“THE VOICE OF MANITOBA FARMERS”

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**For immediate release**

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## **National Leasing Offers Preferred Rates & Cash Rebates to KAP Members**

**Winnipeg** – KAP and National Leasing have announced a new program for KAP members. Under the program, KAP members will have access to preferred rates and National Leasing has also agreed to offer a cash rebate program to members who purchase a lease.

“Under the program, KAP members have access to National Leasing’s quick credit program, which can have a member’s credit approved for up to \$30,000 in a matter of seconds,” says Glenn Young, chair of KAP’s member benefits committee. “It’s important for farmers to have flexibility, and to be able to get the information they need quickly to make the best decision on their equipment leasing needs.”

National has also assigned an account representative to specifically look after and service KAP’s membership on this program and to assist with leasing knowledge, including when to lease and when other forms of financing may be more advantageous.

“We will also be providing KAP members with the option to either buy the asset they were leasing or, in cases where a high residual was established at the beginning of the original lease, KAP members will be able to re-lease the asset at the end of their term,” said Tim Borbridge, National Sales Manager of the Agricultural Division with National Leasing. “This re-leasing procedure is another cash management option at the end of a lease, and also gives the farmer the ability to continue to use the asset in the farm operation.”

KAP members can get more information by calling Paula Hartfiel at 1-866-478-8293, or STRATA Benefits at 1-866-527-0123, ext. 1.

KAP is Manitoba’s largest general farm policy organization, and its role is to represent and promote the interests of farm families from across the province. National Leasing is a Manitoba based financial solutions company offering products and services across Canada.

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